

Green is your favourite colour? Congratulations. You could be a maincuber!



NEW TEAM MEMBER WANTED!

In order to monitor and fulfill our corporate goals, we are looking for a new member to strengthen our "Operations" team in Amsterdam.

Solutions Manager

maincubes, headquartered in Frankfurt am Main, is a German company and part of the medium-sized Zech Group, Bremen, Germany. maincubes provides its customers with a network of highly available data centers in Europe that enables colocation in conjunction with secure eco-systems for the digital future of companies in various industries.

YOU CAN SUPPORT US!

- ◆ You form the interface between Sales and Operations.
- ◆ You support the sales team with enquiries
- ◆ Create customer designs and cost calculations with support from Operations
- ◆ You will be responsible for project management within the scope of customer projects
- ◆ You take part in customer meetings
- ◆ Together with the team, you optimize the sales and rollout processes
- ◆ You are highly interested and motivated and sometimes also take on tasks outside your area of responsibility
- ◆ You integrate yourself positively into the team with your open and communicative nature and are always the contact person for your colleagues' questions

MAINCUBES SUPPORTS YOU!

- ◆ as a fast-growing company that values the further development of its business on your opinion and experience
- ◆ plenty of room for new ideas and creativity, which are valued by us
- ◆ a friendly, motivated team with flat hierarchies that looks forward to working with you
- ◆ a modern workplace with good traffic connections
- ◆ the feeling of being warmly welcomed by us

BRING IN YOUR PERSONALITY!

- ◆ You have a solid experience (>5 years) in the field of pre-sales
- ◆ You have experience in project management and can control and monitor rollout projects
- ◆ You are familiar with the essential aspects of colocation, networking, cloud computing, IoT and IT-security
- ◆ Process orientation, ITIL, ISO, ISAE are all no foreign words for you
- ◆ You are fluent in Dutch and English, German would be an advantage
- ◆ You work with a very high degree of personal responsibility and result orientation.
- ◆ There are no problems for you, only new challenges.
- ◆ You have excellent communication skills, especially in presentations and negotiations.
- ◆ You are ready to travel internationally

Please send us your complete application documents so that we can get a picture of you in advance. We will then get to know each other personally. We need the following documents:

- ◆ Testimonies
- ◆ Curriculum Vitae
- ◆ References
- ◆ Certificates of further training

Please send your application documents (preferably in English) with availability, preferably in PDF format, by e-mail, stating your name and not larger than 5 MB: jobs@maincubes.com

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