

Green is your favourite colour? Congratulations. You could be a maincuber!



NEW TEAM MEMBER WANTED!

In order to monitor and fulfill our corporate goals, we are looking for a new member to strengthen our sales team in Amsterdam.

Account Manager

maincubes, headquartered in Frankfurt am Main, is a German company and part of the medium-sized Zech Group, Bremen, Germany. maincubes provides its customers with a network of highly available data centers in Europe that enables colocation in conjunction with secure eco-systems for the digital future of companies in various industries.

YOU CAN SUPPORT US!

- ◆ You actively seek new opportunities and expand existing customer relationships
- ◆ You create high quality proposals and presentations for prospects, customers, and partners
- ◆ You develop and maintain a strong sales pipeline
- ◆ You will work closely with marketing on lead generation and brand building campaigns
- ◆ You represent maincubes at industry events

MAINCUBES SUPPORTS YOU!

- ◆ as a fast-growing company that takes your opinion and experience into consideration in its further development
- ◆ plenty of room for new ideas and creativity, which are valued by us
- ◆ a friendly, open and motivated team with flat hierarchies that looks forward to working with you
- ◆ a modern workplace with good traffic connections
- ◆ the feeling of being treated fairly as well respectfully and thus being warmly welcomed by us

BRING IN YOUR PERSONALITY!

- ◆ You have 3+ years of experience in the datacenter or IT market
- ◆ You have proven b2b sales skills
- ◆ You have a self-starter mentality and you are able to work autonomously
- ◆ You are fluent in Dutch and English, German would be an advantage
- ◆ You have a strong drive and motivation to meet goals and exceed customer expectations

Please send us your complete application documents so that we can get a picture of you in advance. We will then get to know each other personally. We need the following documents:

- ◆ Testimonies
- ◆ Curriculum Vitae
- ◆ References
- ◆ Certificates of further training

Please send your application documents (preferably in English) with availability, preferably in PDF format, by e-mail, stating your name and not larger than 5 MB: jobs@maincubes.com

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